

Proudly Serving Communities Throughout the United States!



April 2026 Newsletter

CSS shares key updates, fresh perspectives, and emerging opportunities to help you build momentum and move your priorities forward. We're here to ensure you stay informed, adaptable, and positioned for what's next.



CSS Partners with PIO Toolkit to Launch Live Virtual “Lunch & Learn” Training with Christine Townsend

CSS is excited to partner with PIO Toolkit to launch a new series of live, one-hour “Lunch & Learn” trainings led by globally recognized communications expert Christine Townsend. Designed for busy professionals, these sessions deliver practical, real-world strategies in a format that fits into your workday—no time away required.

Focused Training. Real-World Impact.

Today’s communications landscape demands quick thinking and strategic responses. These sessions are built to provide clear, actionable guidance on the challenges professionals are facing right now.

Featured Topics Include:

- Managing First Amendment Auditors & Influencers
- Responding to Misinformation in Real Time
- Crisis Communications Under Pressure
- Working Effectively with Leadership & Elected Officials

Why Attend?

Each session is:

- Interactive and scenario-based
- Immediately applicable
- Designed to deliver tools you can use the same day

Who Should Join?

- Public Information Officers
- Communications Directors
- Municipal & government leaders
- Public safety professionals
- Anyone responsible for public messaging

Expert-Led, Accessible Training

With decades of global experience, Christine Townsend brings a practical, engaging approach to complex communication challenges—helping professionals respond with clarity and confidence.

A Strategic Partnership

Through this collaboration, CSS and PIO Toolkit are expanding access to timely, high-impact training that helps organizations strengthen communication, build trust, and navigate today's evolving media landscape.

Details

Each session is **\$99** and includes live participation, a recording, and a practical takeaway resource. All attendees will also receive a discount code for 20% off membership to PIO Toolkit Sessions are open to all government communicators, PIOs, emergency managers, and public sector comms staff. No prerequisites required.

All sessions are delivered via Zoom. You'll receive login details after registration.

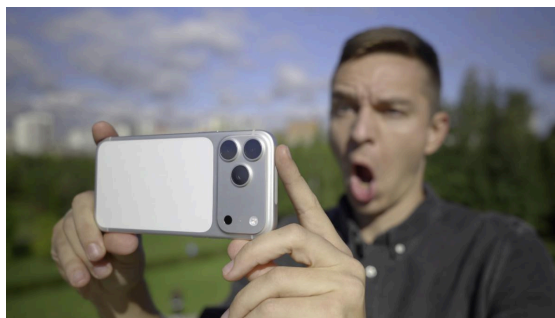
Spaces are limited. Register now to secure your spot.

The Series

**Wednesday, May 6, 2026
at 12:00 PM EST**

Handling First Amendment Auditors,
Influencers, and Citizen Journalists

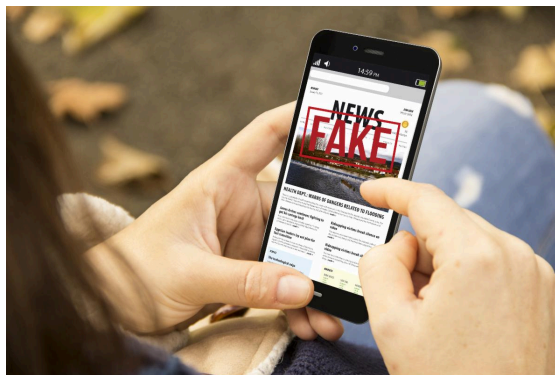
[Register Here](#)



**Wednesday, May 13, 2026
at 12:00 PM EST**

Handling Misinformation in the
moment, develop strategies to quickly
identify, address, and correct
misinformation before it spreads.

[Register Here](#)



Wednesday, May 20, 2026

at 12:00 PM EST

Crisis Communications Under Pressure. Communicate clearly and confidently during high-stress, time-sensitive situations when every message matters.

[Register Here](#)



Wednesday, May 27, 2026 at

12:00 PM EST

Working with Leadership and Elected Officials. Communicate to support alignment and decision-making.

[Register Here](#)



Employee Spotlight



Meet Staci Figueiredo

While consultants are out serving municipalities, Staci Figueiredo, Executive Administrator at Capital Strategic Solutions, ensures everything behind the scenes runs smoothly.

Staci oversees the administrative and financial operations that keep CSS efficient and organized. She manages payroll, coordinates onboarding, processes payments, handles client billing, and ensures invoices are accurate and timely—supporting the firm’s financial health and allowing consultants to focus on delivering high-quality service.

She also assists with office logistics and client hotline coverage, often serving as a key point of coordination to keep internal systems running seamlessly.

Known for her attention to detail, organization, and positive energy, Staci brings a reliable, solutions-focused approach that helps foster a collaborative and supportive work environment.

[Learn More About Staci](#)



Find Our Team

2026 Florida Water Resources Conference

April 26 - 29 | 8:00 AM – 5:00 PM
Ocean Center, Daytona Beach, FL

CSS will be exhibiting at the Florida Water Resources Conference this April. This annual event is the go-to destination to connect, exchange ideas and spark innovation with fellow water professionals in Florida.

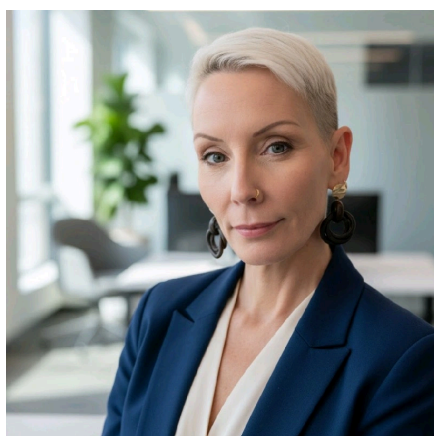
If you're attending, be sure to stop by Booth #947 to connect with the CSS team and learn how we support water and wastewater utilities through strategic communications, public outreach, operational planning, and community engagement.

CSS will be Presenting....

***Breaking the Water Bubble -
Communicating Beyond the
Industry***

Communication and Engagement
Track F | 10:00 AM April 28th

Water professionals know their stuff—but getting others to care is another story. This session explores how to break out of the industry echo chamber and communicate in ways that actually resonate. Through humor, relatable examples, and practical tips, learn how to simplify complex topics, connect with stakeholders, and turn water from a conversation people avoid (like politics at Thanksgiving) into one they understand—and engage in.



Nichol Figueiredo
CEO | Partner



Patti Grigas
Senior Project Manager



Paul Scott
Senior Project Manager



Staci Figueiredo
Executive Administrator

Smart Reads, Fresh Takes



Rolling Into Town Meeting A Survival Guide for Municipal Staff

Town meeting is one of local government’s most sacred traditions: democracy in its purest form, with neighbors, folding chairs, confusing rules, and at least one person ready to talk about drainage.

[Read More](#)



Talking Trash: How Communities Are Adapting to Budget Shortfalls by Rethinking Sanitation Services

Municipalities are being pushed to do more with less. Budget pressures from inflation, rising costs, and aging infrastructure are forcing a closer look at core services, especially sanitation.

[Read More](#)



Five Signs Your Municipality Needs Operations Support

Municipal leaders are under increasing pressure to deliver high-quality services with limited resources, aging infrastructure, and rising community expectations.

[Read More](#)

Websites. Alerts. Flyers.



Are They ADA-Compliant?

If Residents Can't Access Your Website, Can They Access You?

Local governments do more than manage websites. They provide access to services, information, and civic life. For many residents, that access happens entirely online.

[Read More](#)



Career Corner

Discover open positions with our municipal partners and find your next opportunity to support strong, well-run local government.

Town of Millbury: Building Inspector/Zoning Commissioner

Salary Range: \$100,000-\$107,000

The Town of Millbury is seeking a qualified candidate for the position of Building Inspector/Zoning Commissioner.

[Apply Now](#)

Town of Ware: Director of Public Works

Salary Range: \$125,000-\$145,000

Lead the Town of Ware's public works operations, including streets, water/sewer, and solid waste, with at least 10 years of experience required.

[Apply Now](#)

Town of Sherborn - Director of Assessing

Salary Range: \$47 - \$55 per hour (based on qualifications and experience)

This role provides leadership for the Town's assessing operations and supports accurate and equitable property assessments that help maintain the integrity of Sherborn's tax system.

[Apply Now](#)

Grant Watch

Insights, and Support to Drive Community Growth and Innovation.



Federal Grants

- [Now Accepting Applications: Small Surface Water and Ground Storage Projects \(Small Storage Program\) - Deadline April 17, 2026](#)

Connecticut Grants

- [Upcoming: Local Bridge Program \(CTDOT\) – Anticipated April–May 2026 Application Window](#)
- [Now Accepting Applications: Clean Water Fund – Financial Assistance for Municipal Wastewater Projects \(Connecticut\)](#)

Florida Grants

- [Florida Small Cities Community Development Block Grant \(CDBG\) - Deadline May 5, 2026](#)

Maine Grants

- [Future Funding Opportunity to Watch – Maine CDBG Economic Development Program \(EDP\)](#)
- [Funding available for Waterfront Communities through the Maine Harbor Management and Access Grant](#)

Massachusetts Grants

- [Now Open! FY27 Community One Stop for Growth - Deadline is June 3, 2026](#)
- [Now Accepting Applications: Land Conservation Assistance Grant \(FY2026\)](#)
- [Now Accepting Applications: FY2027 Emergency Medical Dispatch Grant - Deadline December 30, 2026](#)
- [Green Communities Competitive Grant Program \(FY26–FY27\)](#)
- [MA DOER Regional School District Decarbonization Grant – Opportunity to Watch](#)

New Hampshire Grants

- [Transform your Community with the NH Land & Community Heritage Investment Matching Grant Program \(LCHIP\)](#)
- [Boosting Recycling Efforts in New Hampshire: Equipment Grant Opportunity – Deadline April 23, 2026](#)

New Mexico Grants

Rhode Island Grants

- [Funding Opportunity – New Mexico Overflow Sewer Grant \(OSG\) Program](#)
- [Turn Waste into Opportunity: New Mexico's RAID Grant Is Back](#)

- [Turn Potential into Progress: Rhode Island's Site Readiness Program](#)

Vermont Grants

- [Now Available – Vermont Brownfields Revitalization Fund \(State Program\)](#)

For help with your application, reach out to Capital Strategic Solutions. We specialize in grant management at every stage—from identifying opportunities and securing awards to ensuring compliance and managing budgets. Our public-sector expertise helps communities deliver sustainable, impactful projects. Partner with us to move forward with confidence.

Contact Us

About Capital Strategic Solutions (CSS)

CSS is a certified woman-owned, disadvantaged business enterprise of municipal experts delivering creative, cost-effective solutions that maximize success and minimize risk. With deep local government expertise, we craft tailored strategies to meet each community's unique needs.



**CAPITAL
STRATEGIC
SOLUTIONS**

A Women-Owned Business Enterprise

Our capabilities span public administration, municipal finance, human resources, policy development, emergency management, public safety, public works, water operations, interim municipal services, public relations, community engagement, project management, grant writing, and onsite support. We partner with clients to define clear goals, overcome challenges, and implement human-centered plans that drive performance and transform communities.

Visit Our Website





Try email marketing for free today!