Proudly Serving Communities Throughout the United States!

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# **A Year In Review**

*Thank you for helping make 2024 our greatest year yet!* 

# A Message to our Clients and Community Partners

As we approach the end of 2024, we want to take a moment to express our deepest gratitude for each of you. This year has been filled with significant achievements, exciting growth, and powerful partnerships. None of this would have been possible without the dedication of our incredible team, industry partners and the trust of our clients.

Together, we have tackled challenges, embraced opportunities, and continued to make a meaningful impact in the communities we serve. Your commitment to excellence and passion for community-building have made a difference every single day.

Looking ahead to 2025, we are energized by the possibilities that lie ahead. We remain committed to innovation, collaboration, and continuing our mission of serving communities with purpose and care.

Thank you for being an essential part of our journey. Here's to a new year of shared

success, growth, and positive change.

Best Wishes,

Nichol Figueiredo, Chief Executive Officer Jennifer Thompson, Chief Development Officer

#### Join us as we take a look back on 2024: A Year of Success

From field work, to new team members, webinars and more, take a walk down memory lane with us and see our team in action!



# A Year in the Field

In 2024 Capital Strategic Solutions was out in the field! For projects and conferences, our team was out there, meeting the people who make up our communities, assisting our clients and partners, and getting a firsthand look at the importance of our work. Follow our walk down memory lane and see our staff in action!





# A Year in Milestones

2024 has been a year of milestones for us at Capital Strategic Solutions. We've grown in ways we didn't expect at the start of the year, and we find ourselves in a position now ready to solidify and continue our expansion. Our look back at our 2024 milestones shows us the scale that our team can accomplish when we work together.

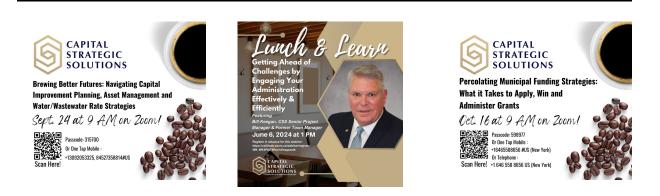
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### A Year In Growth

Our Team is bigger and stronger than ever! In 2024 we have expanded our team, adding 13 new people to our staff. They've joined us from cities and towns, from every department and every discipline in our industry. We are so thankful to have our new employees share their expertise and insights with us and our clients. The service we provide to our clients and community partners comes directly from our staff. They are the foundation of everything we do, and we cannot wait to continue to share their wisdom with more and more communities as we grow.





### A Year in Webinars

This year Capital Strategic Solutions launched our new webinar series of Coffee Talks and Lunch 'n Learns. These webinars bring our team members and community partners together to discuss topics at the forefront of the industry. From PFAS to management styles, to grants and rate studies, our panelists share their expertise and best advice. We want to thank everyone who participated in the webinars, and we look forward to hosting even more in 2025.

#### Read



# A Year in Projects

This year our team tackled dozens of projects, spanning every kind of service, scope, and community. We are so proud of our team and the work they accomplished. Here is just a short look at some of the projects our team worked on in 2024.



# Thank you to our team, clients, and community partners for a wonderful 2024.

None of this would have been possible without you. Thank you and we look forward to continuing our work in 2025!





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