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#### News, Updates & Features

September 2024





A Certified WBE/DBE/SBPP Business Enterprise

lewsletter

SEPTEMBER 2024

Proudly Serving Communities Throughout the United States!



### Thinking Inside, Outside, and Around the Box

In today's fast-paced world, communities face countless challenges that require innovative solutions, quick thinking, and a deep understanding of local needs. At Capital Strategic Solutions (CSS), we pride ourselves on our ability to tackle these challenges from every angle—working inside the box, outside the box, and even around the box to get things done for the communities we serve. Inside the Box: Mastering the Fundamentals

At the heart of every successful project is a strong foundation rooted in solid principles and established best practices. At CSS, we start by mastering the fundamentals—working "inside the box." This means adhering to proven methodologies, following regulatory guidelines, and ensuring compliance with all legal and procedural requirements.

Our team excels at navigating the complexities of municipal operations, from managing ARPA funds to streamlining public communications. We understand that before we can innovate, we must first ensure that the basics are covered.

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Capital Strategic Solutions is proud to announce that it recently formalized its expansion to New Mexico. Initial service offerings will provide outreach and communications support to municipal and county governments, with more services being added in the coming months.

Capital Strategic Solutions is a women-owned government consulting firm offering a broad range of services to clients, ranging from public administration, finance and grant management, and human resources support to emergency management, public safety, public works, infrastructure operations and utilities support.

> Learn More



Capital Strategic Solutions is proud to announce its recent certification as a Disadvantaged Business Enterprise (DBE) in the State of Florida. This significant achievement not only highlights our commitment to inclusivity and diversity in business but also expands our opportunities to provide critical services to the communities we serve.

The DBE program, established by the U.S. Department of Transportation, is designed to level the playing field for small businesses owned by women and minorities. By becoming certified, Capital Strategic Solutions gains increased access to federally funded transportation projects and other public-sector opportunities, furthering our mission to support public initiatives that drive community growth and resilience.





# Project Spotlight: Norfolk County Procurement Assistance



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At a time when public sector resources and staffing are limited, Capital Strategic Solutions is happy to provide our clients with interim services to help bridge the gap and keep critical processes moving forward.

The Norfolk County Procurement Assistance Project is an example of this type of support. Focusing on delivering essential procurement-related support to Norfolk County, CSS ensures that the county's purchasing activities align with all fiscal requirements and statutory regulations. This initiative is designed to strengthen the county's procurement operations by providing expert assistance and technical guidance across all aspects of the procurement process.

Some of the Key Project Highlights of this Project Include:

• Comprehensive Procurement Management: Our team assists the county in managing and administering procurement functions, ensuring that all purchases are compliant with both financial regulations and statutory obligations.





Brewing Better Futures: Navigating Capital Improvement Planning, Asset Management and Water/Wastewater Rate Strategies

Sept. 24 at 9 AM on Zoom!



Passcode: 315700 Or One Tap Mobile : +13092053325, 84527358814#US



Join Capital Strategic Solutions on Tuesday, September 24, at 9 a.m. EDT, for our latest live Coffee Talk webinar Brewing Better Futures: Navigating Capital Improvement Planning, Asset Management and Water/Wastewater Rate Strategies.

In this free webinar, our panel of experts will dive into the essential strategies that help municipalities and organizations effectively plan, manage, and finance their water and wastewater systems. From understanding the intricacies of capital improvement planning to optimizing asset management and developing sustainable rate structures, our experts will guide you through best practices to ensure long-term success and resilience. Whether you're looking to refine your current approach or build new strategies, this session will provide valuable insights to help you brew a better future for your community.

To join the live Zoom webinar discussion, click the following link: https://tinyurl.com/CoffeeTalkBrewingBetterFutures

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## Short Staffed? No Problem!

We provide Interim Support Services for whatever positions you need, for however long you need them.

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**Workforce on Wheels** 

#### Promotion News: Meredith Roberts Promoted to Project Manager

At Capital Strategic Solutions, we believe that recognizing and nurturing talent within our team is key to our success. Today, we are thrilled to announce the internal promotion of Meredith Roberts to the role of Project Manager. This well-deserved promotion is a testament to Meredith's dedication, flexibility, and outstanding contributions to our team and the company as a whole.

Meredith has been a guiding star for our Marketing & Communications team, constantly innovating processes and solutions that have significantly benefited the team and, ultimately, our clients. Her



ability to deliver consistent, successful support has made her an invaluable asset to Capital Strategic Solutions. Through her collaborative approach, Meredith has not only enhanced the way we work internally but has also built strong, positive relationships with our clients, ensuring that their needs are met with the highest standards of service.

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### It's Not Too Early to Start Planning for the 2025 MA Community Compact Programs

Identify your needs and plan now to capitalize on the State of Massachusetts' 2025 Community Compact Programs. The State recently announced the continuation of this popular program that awards four types of grants to municipalities. Although some deadlines are in early 2025, some submission windows are short. It's not too early to prioritize needs, collect quotes, and relevant information to be ready to submit the best, most competitive application.

> Learn More

#### EPA New England Makes Healthy Communities Grants Available to Protect Public Health and the Environment

EPA New England's Healthy Communities Grant Program is now accepting applications for projects of up to \$40,000 in federal funding that will benefit New England communities in one or more target areas. The deadline to submit a proposal is **Friday, November 1, 2024, at 11:59 p.m.** EPA plans to award approximately 15 cooperative agreements.

Learn More



#### Norfolk County MA Seeks Dynamic, Innovative Chief Procurement Officer

Are you an experienced leader with a passion for procurement and public service? Do you know someone who possesses these qualities and is looking for a new opportunity with a competitive salary range?

Norfolk County, Massachusetts, is looking for a dynamic and innovative Chief Procurement Officer (CPO) to join our team. This is a chance to make a significant impact by driving efficient and effective procurement processes throughout Norfolk County.

Norfolk County offers a competitive salary of **\$70,000-\$90,000** annually and comprehensive benefits package and opportunities for continuous learning and career advancement.

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# Town of Medfield Seeking Innovative, Experienced Wastewater Chief Operator

Are you looking to fill a vital role on a collaborative and supportive team? Would you like to work for a town that appreciates and values its public workers? The Town of Medfield is searching for a Chief Operator for its Wastewater Treatment Plant. As a critical member of the Department of Public Works team, the Wastewater Treatment Plant Chief Operator oversees the town's wastewater treatment operations, ensuring the health and safety of our environment and residents.

In addition to excellent pay range of **\$35.20-\$44.63 per hour** and health benefits, Medfield also offers a stable public retirement plan and competitive leave policies.





From MMA: Reminder! MMA Seeks Input on Local Roadway Needs with Chapter 90 Survey

From MMA: Massachusetts Budget Includes Tax Title Changes That May Cause Financial Liability for Municipalities

#### About Us...



Capital Strategic Solutions (CSS) is a Massachusetts-based certified woman-owned, disadvantaged business enterprise comprised of municipal experts. We deliver creative and cost-effective services that maximize success while minimizing risk for our clients. We have hands-on experience that allows us to formulate and implement strategies tailored to the communities we serve. We specialize in public administration and municipal finance, human resources and policy development, emergency management services and public safety, public works and infrastructure operations, public relations and community engagement, project management and oversight, grant writing and administration, and public management and support services. Visit our Website

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