



**CAPITAL
STRATEGIC
SOLUTIONS**

A Certified WBE/DBE/SBPP Business Enterprise

Monthly Newsletter

JUNE 2024

Proudly Serving Communities Throughout New England!



**CAPITAL
STRATEGIC
SOLUTIONS**

A Women-owned Business Enterprise

Capital Strategic Solutions Now Licensed to Do Business in Florida

☎ 508-690-0046
✉ INFO@CAPITAL-STRATEGIC-SOLUTIONS.COM
🌐 WWW.CAPITAL-STRATEGIC-SOLUTIONS.COM
📍 11 APEX DRIVE, SUITE 300A, MARLBOROUGH, MA 01752



We are thrilled to announce that Capital Strategic Solutions (CSS) is now officially licensed to operate in the state of Florida. This milestone marks a significant expansion for our company, allowing us to bring our specialized services to municipalities and organizations throughout the Sunshine State.

Expanding Our Reach

Since our inception, CSS has been dedicated to providing top-tier consulting and strategic solutions to municipalities and businesses. Our recent feature in the Worcester Business Journal highlighted the journey of our CEO, Nichol Figueiredo, and Chief Development Officer, Jennifer Thompson, who have been instrumental in steering our company towards continuous growth and success.

Why Florida?

Florida's diverse economy and growing municipalities present an exciting opportunity for CSS to extend our expertise. The state is known for its vibrant communities, dynamic urban development, and unique challenges that require innovative and effective solutions. By entering the Florida market, CSS aims to support local governments and organizations with our comprehensive services, which include:

- **Public Administration, Finance, & Grant Management:** Our team develops and executes cost-effective public policy initiatives and services that ensure the financial stability, efficiency, and effectiveness of state, county and local government.

- Human Resources Support Services: CSS offers human resources consulting services that are focused on improving productivity and resolving organizational challenges.
- Public Relations and Community Engagement: Our approach focuses on integration and coordination across sectors — identifying target audiences, tailoring messaging, recruiting the right mix of opinion stakeholders to add validation and messaging support, utilizing the most influential communication channels, and ultimately, making positive change.

[Learn
More](#)



Capital Strategic Solutions’ Lunch & Learn “Getting Ahead of Challenges by Engaging Your Administration Effectively & Efficiently” Replay Now Available

Capital Strategic Solutions’ Lunch & Learn webinar “Getting Ahead of Challenges by Engaging Your Administration Effectively and Efficiently” is now available for re-play on the Capital Strategic Solutions YouTube channel.

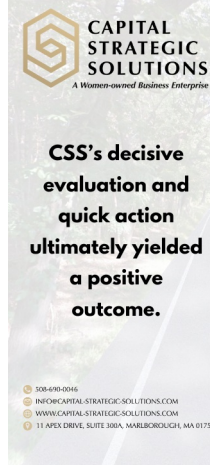
Presented by former Town Manager and Senior Project Manager, Bill Keegan, the webinar shared Bill’s valuable insights into how managers, at any level of experience, can improve their skills managing up and down the hierarchy. His practical advice empowers municipal managers to be champions for their departments and effectively advocate for their teams while maintaining strong relationships with local government leaders.

To view the webinar replay on the Capital Strategic Solutions YouTube channel, [click here](#).

Bill is available for one-on-one coaching and custom-developed training for municipal managers.

[Learn
More](#)

Project Spotlight: Town of Weston Route 30 Reconstruction Project Outreach



Recently, the Town of Weston requested communications and outreach assistance from Capital Strategic Solutions for MassDOT's proposed 3.7-mile Route 30 Reconstruction Project through the town. The project included design and construction of long-needed safety and mobility improvements, including a shared-use path for pedestrians and cyclists. The Commonwealth would pay for the construction if voters approved the \$600,000 in design funds.

With the most recent outreach about the project two years prior and with the vote regarding the required design expenses scheduled for Town Meeting in May, the Town knew the public needed the best, most-current and factual information to make their decision.

The CSS team worked quickly to get up-to-speed about project specifics and developed a plan to refresh the project website with the latest updates from Wright-Pierce, the project's transportation design firm. And since it had been a while since any other constituent outreach had been conducted, the CSS team went to work designing a direct mail piece to inform every resident about the project details and upcoming vote.

[Read More](#)

Service Spotlight from Ed Gotgart: Planning for School Renovations and Replacement, What to Consider and How CSS Can Help



The decision to renovate or replace a school building is a huge financial consideration for any town, city, or school district. Initiating specific planning steps early on that make the most of available resources can set a project up for success.

As the former Chief Operating Officer, Acting Superintendent of Framingham Public Schools, and the Co-Chair of the Framingham School Building Committee, Capital Strategic Solutions' Senior Project Manager, Ed Gotgart, understands the pressures of this decision. His expertise in this undertaking can see a project from pre-feasibility to completion and he knows how to avoid the pitfalls.

Here are Ed's top tips when considering these types of projects:

1. When building a pre-feasibility study, working with the guidelines of the Massachusetts State Building Authority (MSBA) can give the project a leg up, as most projects will require state funding through the MSBA. Building your long-term planning around their recommendations makes other processes down the road easier to fund and implement.

[Read More](#)

Welcome Aboard!



Robert (Bob) Fennessy, Senior Project Manager

Capital Strategic Solutions would like to welcome Robert (Bob) Fennessy to the team as a Senior Project Manager. An accomplished attorney, town administrator, law enforcement official, and former select board member, Bob's experience and passion for public service drives his adeptness to coordinate and multi-task. We are extremely pleased to bring his keen eye to our team, and to share his talents with our community partners.

"We are thrilled to welcome Bob Fennessy to our team as a Senior Project Manager. Bob's extensive experience in municipal government, administration, and law, combined with his passion for public service, makes him an invaluable addition to Capital Strategic Solutions. His ability to manage complex and sensitive situations with trust, transparency, and care aligns perfectly with our mission. We are confident that Bob's expertise and dedication will greatly benefit our community partners and enhance our projects." - Nichol Figueiredo, CEO, Capital Strategic Solutions.

Bob joins us from his most recent position as the Town Administrator for the Town of Carver, Massachusetts. He initially accepted this position as the Interim Town Administrator, but after several months in the role, he transitioned to the permanent full time Town Administrator. Bob also served earlier as Town Administrator for Kingston, and Boylston.

[Read More](#)

Municipal Partner Positions Available

Town of Hanson Seeking Experienced Highway Director

The Town of Hanson is seeking a dynamic and experienced Highway Director to lead the department's team in maintaining and improving the Town's vital roadways. If you have a passion for infrastructure, a knack for leadership, and a commitment to safety, or know someone who does, this is the perfect opportunity to drive progress and make a lasting impact in a great community. Join the Town of Hanson and ensure the Town's roadways, bridges and infrastructure are safe, efficient, and well-maintained, and become a cornerstone of the public works department!

A full detailed job description can be found at:

Employment Opportunities | Town of Hanson MA (hanson-ma.gov)

Interested candidates should forward cover letter, resume and Town of Hanson Employment Application, to Lynn McDowell at lmcdowell@hanson-ma.gov, by close of business on Monday, June 24, 2024.

[Read More](#)

Town of Medfield Seeking Innovative, Experienced Wastewater Chief Operator

Are you looking to fill a vital role on a collaborative and supportive team? Would you like to work for a town that appreciates and values its public workers? The Town of Medfield is searching for a Chief Operator for its Wastewater Treatment Plant. As a critical member of the Department of Public Works team, the Wastewater Treatment Plant Chief Operator oversees the town's wastewater treatment operations, ensuring the health and safety of our environment and residents. As the guardian of our wastewater system, you will lead the efforts to uphold the Town's legacy of clean water and sustainable living.

If you are interested in joining a workforce where your role is essential and you are part of a supportive and collaborative team that values every member, then Medfield might be the perfect fit for you. In addition to excellent pay and health benefits, Medfield also offers a stable public retirement plan and competitive leave policies.

Learn
More

Town of Clinton MA Seeking Dedicated, Experienced Treasurer/Collector

The Town of Clinton is searching for a Treasurer/Collector to lead a team of highly dedicated and experienced staff as they build and shape the future of a growing department and Town. As a member of the Town's Senior Leadership Team, this position will work closely with collaborative professionals in an organization known for its dedication to the community of Clinton. The position also has a tremendous support system with an office staffed by a highly qualified Deputy Treasurer/Collector and two incredibly dedicated and talented Assistant Treasurer/Collectors.

A full detailed job description can be found at <https://clintonma.gov/jobs.aspx>. Interested candidates should submit a resume and cover letter to clinton@capital-strategic-solutions.com.

Learn
More



State of Massachusetts Bridge Academy Training Reimbursement Grant Applications Open Through June 30

Massachusetts communities that have had one or more police officers complete the Bridge Academy Training Program are eligible to submit for reimbursement a portion of the costs of having an officer become trained. The total amount available this year is \$3,000 per officer.

Officers must complete four courses, including firearms training, defensive tactics training, emergency vehicle operator training and online curriculum and testing.

Applications for reimbursement will be accepted on a rolling basis until June 30, 2024, however there are limited funds available, so towns are urged to apply as soon as their officers have completed the necessary training.

[Learn More](#)

MassDEP Opens SRF Solicitation for 2025 Drinking and Clean Water Projects

The Massachusetts Department of Environmental Protection has opened the State Revolving Fund solicitation for new drinking water and clean water projects.

MassDEP's Division of Municipal Services is accepting Project Evaluation Forms for construction projects, asset management planning, and Sewer Overflow and Stormwater Reuse Municipal Grants, through July 26 at noon, for consideration in the calendar 2025 funding cycle.

To apply, submit a PEF **online via MassDEP's website**.

[Learn More](#)

[Contact Us](#)



EPA Announces \$3 Billion for Lead Pipe Replacement

From MMA: Mass Cultural Council's Building Vibrant and Creative Communities Through Arts and Culture Webinar June 18

EPA Designates Two PFAS as Hazardous Substances Under Superfund Law

Consumer Confidence Report Rule Revisions Announced by EPA

About Us...



Capital Strategic Solutions (CSS) is a Massachusetts-based certified woman-owned, disadvantaged business enterprise comprised of municipal experts. We deliver

creative and cost-effective services that maximize success while minimizing risk for our clients. We have hands-on experience that allows us to formulate and implement strategies tailored to the communities we serve. We specialize in public administration and municipal finance, human resources and policy development, emergency management services and public safety, public works and infrastructure operations, public relations and community engagement, project management and oversight, grant writing and administration, and public management and support services.

**Visit our
Website**

Capital Strategic Solutions LLC | 11 Apex Drive, Suite 300A | Marlborough, MA 01752 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!