



**CAPITAL
STRATEGIC
SOLUTIONS**

A Certified WBE/DBE/SBPP Business Enterprise

Monthly Newsletter

MARCH 2024

Proudly Serving Communities Throughout New England!

Capital Strategic Solutions: Your Municipal Workforce on Wheels

In today's fast-paced world, municipalities face a myriad of challenges, from infrastructure development to crisis management, often with limited resources and staff. Enter Capital Strategic Solutions (CSS), a beacon of innovation and support for local governments. Dubbed the "municipal workforce on wheels," CSS offers a flexible, efficient, and cost-effective solution for municipalities grappling with the complexities of modern governance.

Bridging the Gap

At the heart of Capital Strategic Solutions' mission is bridging the gap between the



needs of a municipality and its capacity to meet those needs. CSS understands that each city and town has its unique challenges and opportunities. By providing a range of services from temporary staffing and project management to comprehensive planning and emergency response, CSS acts as an extension of the municipal workforce, ready to roll in and provide expert assistance whenever and wherever it is needed.

A Tailored Approach

What sets CSS apart is its tailored approach to municipal support. Recognizing that no two municipalities are the same, CSS offers customized solutions designed to fit the specific needs of each community. Whether it's helping to streamline administrative processes, offering strategic planning services, or providing critical support during emergency situations, CSS's team of experienced professionals is equipped to handle a wide range of municipal tasks.

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Crafting Consensus: The Role of Community Outreach and Engagement in Redesigning Reading's Walkers Brook Corridor

The journey of transforming the Walkers Brook Corridor in the Town of Reading into a

revitalized and community-focused space is a testament to the power of collaborative engagement and consensus-building. Behind this success story were the strategic efforts of Capital Strategic Solutions (CSS), working closely with engineering planning and design consultants Kimley-Horn and the Town of Reading, to ensure that the redesign not only aligned with urban development goals but also resonated deeply with the community's vision and aspirations.

*"The Walkers Brook Corridor Redesign Project is not merely about updating a roadway or beautifying a streetscape; it's a comprehensive vision for economic revival, ecological balance, and community cohesiveness. This project embodies the potential to transform the corridor into a dynamic, accessible hub, invigorating local businesses and providing a welcoming space for residents and visitors alike. Reading is crafting a legacy of sustainability and connectivity, proving that visionary planning can indeed foster a thriving, united community." **Ben Cares; Former Town of Reading Economic Development Director & Project Manager and Current Director of Housing & Community Development, City of Chelsea***

A Community-Centric Approach

At the core of the project was the commitment to putting the community first. Understanding that successful urban development projects are those that reflect the desires and needs of the people they serve, CSS implemented a comprehensive community outreach and engagement strategy designed to bring various stakeholders together, fostering dialogue, understanding, and ultimately, consensus.

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Service Spotlight: Enhancing Community Services: Capital Strategic Solutions' Approach to Water and Sewer Billing



In an era where efficient, transparent, and user-friendly utility services are more crucial than ever, Capital Strategic Solutions (CSS) stands out as a beacon of innovation and support for communities and public water suppliers. With a comprehensive approach to addressing the challenges of water and sewer billing, CSS is pioneering solutions that not only streamline operations but also foster stronger relationships between public utilities and the communities they serve.

Bridging the Gap with Expertise and Technology

At the heart of CSS's offerings is a deep understanding of the unique needs and challenges faced by public water suppliers and their constituencies. Recognizing the complexity of managing water and sewer billing systems, CSS leverages cutting-edge technology coupled with industry-leading expertise to provide a seamless, efficient, and accurate billing process.

Customized Solutions for Every Community

One size does not fit all when it comes to utility management. CSS prides itself on its ability to tailor solutions to the specific needs of each community or public water supplier. From small towns to large municipalities, CSS's team works closely with each client to understand their challenges, goals, and existing infrastructure, ensuring the delivery of customized solutions that optimize billing processes and enhance service delivery.

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Welcome Aboard!

Patricia (Trish) Bernard

Capital Strategic Solutions is proud to welcome Patricia “Trish” Bernard to our team as a Senior Project Manager. Her expert collaboration and communication skills and her love of learning, make her a powerhouse at jumping into intricate projects, such as improving on internal processes and building programs from the ground up. Her values guide her work ethic, as she is dedicated to making government something everyone feels invited to participate in with an emphasis on attracting youth to public service.



Trish joins us from her most recent position as the chief of staff to the Mayor of Marlborough. She served as Mayor Vigeant’s chief of staff for 4 years, taking the position after serving as the executive administrator for 8 years. As chief of staff, Trish was the liaison between the mayor’s office and city departments, the city council, the public, and other vital organizations such as Marlborough Economic Development Corporation and UMass/Marlborough Hospital. Trish coordinated with department heads on policy, capital improvement, grant applications and projects to enhance city services. Trish crafted and sustained an office environment where communication was key, and departments were encouraged to leave their silos.

**Meet
Trish**

Positions Available

Join the Team at Lunenburg Water District as a Water Distribution/Treatment Operator

Are you ready to dive into a fulfilling career in water system operation? The Lunenburg Water District is seeking dedicated individuals for a full-time position with excellent long-term prospects.

Position: Full-Time Employee

Hours: 40 hours per week, with on-call duties as needed (nights and weekends)

Experience: No specific skills required – we provide all necessary training!

Requirements: Self-motivated, able to handle heavy lifting, and pass a physical examination with no restrictions.

Location: Lunenburg residents preferred, or within a 20-minute commute to our office

Skills: Basic computer skills and a valid driver's license

As part of the Lunenburg Water District team, you'll receive comprehensive training to obtain all required Massachusetts licenses, setting you on the path to success in water system operation. Here's what you'll be working towards:

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Town of Sherborn Seeking Dynamic Public Health Administrator

Are you passionate about building and sustaining healthier communities? Would you like to be part of a mission-driven organization that makes a real difference in people's lives? The Town of Sherborn, MA, is seeking a dedicated Public Health Administrator to help guide our efforts in safeguarding and improving public health. As a public sector leader, this position oversees our efforts in enhancing public health services, managing health programs, and advocating for policies that promote health equity and awareness.

A full detailed job description can be found by visiting www.sherbornma.org/jobs. Interested candidates should submit a resume and cover letter to HR@sherbornma.org.

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State of Massachusetts Opens FY25 Round of Community One Stop for Growth Grant Program

The State of Massachusetts recently announced that the FY25 round of the Community One Stop for Growth is now open. The **Community One Stop for Growth** is a single application portal and collaborative review process of community development grant programs that make targeted investments based on a Development Continuum. To apply for funding through the Community One Stop for Growth, applicants must complete and submit a Full Application through the **IGX system**.

For the FY25 Round, twelve (12) programs will be administered through the Community One Stop for Growth with a single application portal to access programs offered by the Executive Office of Economic Development, Executive Office of Housing and Livable Communities, and MassDevelopment.

The Expression of Interest is open through **April 30, 2024**. The Full Application **closes on June 5, 2024**.

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From MMA: Massachusetts to Begin Lodging Tax Reimbursements for Shelters in Cities, Towns

From MMA: Deadline for MassDEP Waterways Regulations feedback extended to April 30

U.S. Census Bureau Releases Business Trends and Outlook Survey Data

Find Us...



About Us...



Capital Strategic Solutions (CSS) is a Massachusetts-based certified woman-owned, disadvantaged business enterprise comprised of municipal experts. We deliver creative and cost-effective services that maximize success while minimizing risk for our clients. We have hands-on experience that allows us to formulate and implement strategies tailored to the communities we serve. We specialize in public administration and municipal finance, human resources and policy development, emergency management services and public safety, public works and infrastructure operations, public relations and community engagement, project management and oversight, grant writing and administration, and public management and support services.

**Visit our
Website**

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